

Association of State Road Transport Undertakings



Expression of Interest (EoI)

For

Empanelment of Bus Operator's

ASRTU Bhawan,
Plot No.4-A, PSP Block, Pocket- 14, Sector-8, Dwarka, New Delhi 110077

1. INTRODUCTION

Association of State Road Transport Undertakings (ASRTU) represents 62 Public Sector Bus Transport Organizations (STUs) in India for their common aims & objectives related to public bus transport system. Its member STUs own nearly 1.00 lakh plus buses and purchase spares worth about Rs.2500 crores a year. ASRTU also invites National Competitive Bids and concludes Rate Contracts (RCs) for automobile spares and accessories in common use with all the STUs.

1.1 AIM OF THE DOCUMENT

The purpose of this document is to short-list bidders who are interested to procure, supply, operate and maintain Buses for City Operations for STU members of ASRTU. The empanelled bidder will then be provided with a specific project-wise requirement for providing their costs as per the requirement of the STU member.

1.2 EOI ISSUING AUTHORITY

This Expression of Interest (Eoi) is issued by Association of State Road Transport Undertakings (ASRTU) which intends to prepare a panel operators for this purpose. ASRTU's decision with regard to the short-listing of bidders through this Eoi shall be final and the ASRTU reserves the right to reject any or all the bids without assigning any reason.

Name of officer	:	Secretary, Standing Committee (Supplies & Contracts)
Name of Section	:	Rate Contract
Postal Address	:	

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PSP Block,
Sector-8, Dwarka
New Delhi-110077 (INDIA)

Telephone Number : 011-43294294, 25361640, 25361641

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During office hours : 9:30 Hours to 18:00 Hours on all working days from
Monday to Friday.

Email : asrtu@del2.vsnl.net.in

Website : <http://www.asrtu.org>

2. SCOPE OF WORK

The proposed solution is to provide UBS II or High Specification BRT Buses to any of the STU members of ASRTU. The bus specification would include complete Intelligent Transport Management System (ITMS), Automatic Fare Collection System with onboard Validators (AFCS), CCTV System with Automatic Passenger Counters at the doors and Emergency Button, for the STU Members of ASRTU.

The scope includes the following:

- To procure, Supply, operate and maintain UBS II Buses or above specification buses to any Government transport company who is an STU ,Municipal Corporation, etc.
- To provide or have installed in buses with ITMS, integrated and being operational.

- To have enterprise asset management system for their fleet of buses for monitoring the operations and maintenance on a daily basis.
- To provide the reporting (MIS) system currently being used by the them and their customer for ensuring optimized operations through their model.
- Solution to provide the audit trail, so that, every recorded activities of passengers can be tracked and monitored for future action.
- Solution to be scalable and compatible with SRTU's existing System.
- The operator should have corporate governance and training systems better than the existing system of STUs.
- The operator should have in-house experienced engineers on their rolls for maintenance and not outsourced from any agency of the bus manufacturers.

Category of Empanelment

The empanelment shall be done on category based on the experience of each bidder supplying the UBS II buses in any single order as below;

Category	Number of Buses	Remarks
I	50 - 100	Applicable for operators who have supplied between 50 -100 buses.
II	101 – 225	Applicable for operators who have supplied above 100 buses and Up to 225 buses.
III	226 – 450	Applicable for operators who have supplied above 225 – 450 buses

Note :

- Any operator qualifying in the higher category shall automatically get qualified for lower category.

3. ELIGIBILITY CRITERIA

The firm has to submit the proposal along with attached Proforma A, the selected firm/s will be called for demonstration and technical screening and subsequently asked to bid.

1. The bidder should be a registered company under Indian Companies Act or Country of their origin for foreign Bidders.
2. The bidder should have experience in city bus operations for any govt. agency STU/Municipal Corporation as per the category mentioned in the above table in a single order as per the categories.
3. The bidder should have experience of procuring, operating and maintaining for a period of 3 years with a

a) For Category I

Minimum of 2 projects of 50 -100 buses each for city passenger transportation which includes the complete ITMS, AFCS, CCTV, etc. to any STU/Municipal Corporation.

b) For Category II

Minimum of 2 projects of 101-225 buses each for city passenger transportation which includes the complete ITMS, CCTV, etc. to any STU/Municipal Corporation.

c) For Category III

Minimum of 1 projects of 226-450 buses each for city passenger transportation which includes the complete ITMS, CCTV, etc. to any STU/Municipal Corporation.

4. The bidder should have experience in operating and maintenance of transportation solutions like ITMS in the buses, which include the buses supplied to STU/Municipal Corporations in India or overseas.
5. The bidder should have bus operations and Vehicle maintenance experience, which must be, demonstrated through explicit contract/concession Agreements of operations with public sector entity/Government Department anywhere in India/Globally.
6. The bidder should have experience of operating buses city operations in India or overseas with any STU/Municipal Corporation.
7. The bidder successfully operating 1 BRTS projects anywhere in India or overseas.
8. The bidder should have experience in recruitment, hiring and training bus drivers. The process of hiring shall be proven through demonstration of their hiring process.
9. The category III bidder should preferably have ISO certification ISO:9001 or higher.
10. The bidder should have an average annual financial turnover as per the following category in each of the last 3 financial years from bus transportation business.
 - i) For category I 50-100 buses : 50+ Crore

- ii) For category II 101-225 buses : 75,+ Crore
- iii) For category III 226-450 buses : 100+ Crore

11. The bidder should have a minimum profit of 10% on EBITA of their turnover for the last three years in each category.

12. The bidder should submit their last three Annual Reports and audited Financial Statements for the last three years (year 2013-14, year 2014-15, year 2015-16).

13. The Bidder should have qualified in-house engineers and skilled mechanics against their fleet size on their payroll for maintenance, Technical expertise, etc. The bidder should submit proof of such documentation of such expertise and undertaking for the same.

14. The Service Level Penalties have been attached as Annexure A for the bidders for your reference.

15. The Specification of the buses shall be AC BRT Buses as per UBS II Specifications or Higher as desired by various STU Members of ASRTU.

16. If the bidder qualifies he will be empanelled under the category they have applied and submitted their bid. Then a financial quote for the requirement of the STU member shall be taken from only the empaneled bidders on a case-to-case basis.

17. Any bidder who submits incorrect and false information as part of their submission shall be disqualified and blacklisted.

3. GENERAL INFORMATION

- a) The EOI DOCUMENTS can be seen in the ASRTU web site www.asrtu.org
- b) EOI initiation date is on 24.11.2016. Last date for submission of EOI documents is on 09.12.2016 @ 12.00 p.m. at ASRTU Bhawan, Plot No.4-A, PSP Block, Pocket- 14, Sector-8, Dwarka, New Delhi – 110077. Superscribe on the envelope “Global Expression of Interest (Eoi) for Enplanement of Bus Operators for ASRTU STU Member’s.”
- c) ASRTU reserves the right to cancel the GEoi at anytime without assigning any reasons.
- d) ASRTU reserves the right to disqualify any bidder if they have submitted any false or incorrect information and documentation and or has been blacklisted by any government or private agency. Bidder to submit their declaration along with the bid.
- e) ASRTU reserves the right to verify any or all information submitted by the Bidder.
- f) If bidder does not submit all the required information, ASRTU has the right to either ask for clarification or not based on the information required.
- g) Wherever efficiencies are specified certificates given by authorized third party are to be enclosed to that effect.
- h) By participation in this GEoi, we hereby agree to the process being adopted by ASRTU . The decision of ASRTU shall be final and binding.
- i) Any correspondence should be made in the name of the Executive Director, ASRTU, New Delhi.

Annexure-I

Proforma 'A'

Please furnish the particulars with proof.

S. No	Particulars	
1	Name of the Company and its Associates/s claiming experience	
2	Registered Address with Phone, Fax & Email id	
3	Contact person with Name, Designation, Mobile No. & email Id details.	
4	Year of Incorporation with Certificate details	
5	Name, address and details of consortium if any	
6	Experience requested in Selection criteria 2-8 above (furnish evidence)	
7	Name of previous Customers with details	

8	Details of qualified professionals for implementation of the solutions including and not limited to General Manager, Operations Manager, Technical Manager, HR Manager, IT Manager, Procurement Manager, Project Manager for Depot Build. (furnish evidence)	
9	Turnover of last three 3 years, furnish yearwise as requested in selection criteria no. 11	
10	Details of Present working smart ticket apps, ITMS, AFCS, CCTV system as per the eligibility criteria	
11	ISO Certification, Furnish Copy	
12	All supporting requirement as per the eligibility criteria	

The information mentioned herein above Proforma A is true and correct and we hereby undertake to accept all the obligations and responsibilities of GEol.

Place : Signature of Authorized* Signatory with Stamp

Date : Name of the Authorized Person of the Company

Designation

Annexure A

Service Level Parameters for Operators who intended to participate in this GEol. This SLP is a general for all categories.