

Association of State Road Transport Undertakings



Expression of Interest (EoI)

For

Empanelment of Bus Operator's

ASRTU Bhawan,
Plot No.4-A, PSP Block, Pocket- 14, Sector-8, Dwarka, New Delhi 110077

1. INTRODUCTION

Association of State Road Transport Undertakings (ASRTU) represents 62 Public Sector Bus Transport Organizations (STUs) in India for their common aims & objectives related to public bus transport system. Its member STUs own nearly 1.5 lakh buses and purchase spares worth about Rs.2500 crores a year. ASRTU also invites National Competitive Bids and concludes Rate Contracts (RCs) for automobile spares and accessories in common use with all the STUs.

ASRTU's policy is to encourage quality and competition, hence inviting tenders from OE suppliers exclusively.

1.1 AIM OF THE DOCUMENT

The purpose of this document is to short-list bidders who are interested to procure, supply, operate and maintain Buses for City, InterCity and Interstate Bus Operations for STU members of ASRTU. The empanelled bidder will then be provided with a specific project wise requirement for providing their costs as per the requirement of the STU member.

1.2 EOI ISSUING AUTHORITY

This Expression of Interest (Eoi) is issued by the Association of State Road Transport Undertakings (ASRTU) intended to short-list a firm. ASRTU's decision with regard to the short-listing of bidders through this Eoi shall be final and the ASRTU reserves the right to reject any or all the bids without assigning any reason.

Name of officer	:	Secretary, Standing Committee (Supplies & Contracts)
Name of Section	:	Rate Contract
Postal Address	:	ASRTU Bhawan, Plot No. 4-A, PSP Block, Sector-8, Dwarka New Delhi-110077 (INDIA)
Telephone Number	:	011-43294294, 25361640, 25361641
Facsimile Number	:	011-43294242, 25361642
During office hours	:	9:30 Hours to 18:00 Hours on all working days from Monday to Friday.
Email	:	asrtu@del2.vsnl.net.in
Website	:	http://www.asrtu.org

2. SCOPE OF WORK

The proposed solution is to provide UBS II or High Specification BRT Buses for Direct Purchase, Gross Cost and Net Cost Model. The bus specification would include complete Intelligent Transport Management System (ITMS), Automatic Fare Collection System with onboard Validators (AFCS), CCTV System with Passenger Counters at the doors and Emergency Button, Planning and Scheduling Solution and Transport Enterprise Resource Solution for the STU Members of ASRTU.

- The Systems and Solutions should be installed, integrated and operational as a single solutions in more than 1000 buses.
- The system must have admin console and it must facilitate different dashboards for different users for all the stakeholders.
- The solution will generate different kind of MIS reports as finalized by the competent authority.
- The solution must provide the audit trail, so that, every recorded activities of passengers can be tracked and monitored for future action.
- The solution must be scalable and compatible to with SRTU's existing System.
- Training is to be provided to SRTU's staff about the functioning of system. It also includes the proper technology sharing, training in detail to install the system including software and hardware training.

3. ELIGIBILITY CRITERIA

The firm has to submit the proposal along with attached Proforma A, the selected firm/s will be called for demonstration and technical screening and subsequently asked to bid.

1. The prime bidder should be a registered company under Indian Companies Act or consortium of companies (not exceeding two members including prime bidder). The bidder or a member of consortium should be empaneled with ASRTU.
2. The bidder or consortium partner should have experience in bus operations for city bus operations of more than 2500 buses anywhere in the world.
3. The bidder or consortium partner (where "consortium" shall mean, in relation to the Bidder, a company which controls the Bidder (i.e. Parent) or is controlled by the Bidder (i.e. subsidiary), or is under the common control with the Bidder (i.e. sister concern), or member of consortium with bidder

(i.e. consortium Partner) should have experience of procuring, supplying and operating and maintaining for a period of 5 years with a

- a) minimum of 450 buses in a single order for passenger transportation which includes the complete ITMS, AFCS, CCTV, Passenger Counters as mentioned in Point 2 of the EoI and / or
 - b) minimum of 225 buses in two orders for passenger transportation which includes the complete ITMS, AFCS, CCTV, Passenger Counters as mentioned in Point 2 of the EoI.
4. The bidder and or consortium partner should have experience in procure, supply, install, operate and maintain transportation solutions like ITMS, AFCS, CCTV, Passenger Counters, ERP and or EAM, Planning and Scheduling in more than 2500 buses over the last 3 years.
 5. The bidder or its consortium partner should have procurement, installation, operations and maintenance experience, which must be, demonstrated through explicit contract/concession Agreements of operations with public sector entity/Government or semi Government Department anywhere globally.
 6. The bidder or consortium member should have experience of operating buses in India.
 7. The bidder or consortium member should have experience in implementing ITMS, AFCS with Smart Ticketing, CCTV on public transport along with experience of delivering smart apps, Planning and Scheduling and ERP or EAM for public transportation projects in minimum 500 buses.
 8. The bidder or its consortium partner should be successfully operating in at least 3 BRTS projects anywhere in the globe.
 9. The bidder or its consortium partner should have experience in design, development and building green bus depot.
 10. The bidder or its consortium partner should have experience in recruitment, hiring and training bus drivers in India. The process of hiring shall be proven through demonstration of their hiring process.
 11. The bidder or its consortium partner should have ISO certification.
 12. The bidder or its consortium partner should have an average annual financial turnover of at least INR 500 crores in each of the last 3 financial years from bus transportation business with a profit of at least 10% of such turnover.
 13. The bidder or its consortium partner should have a net worth of INR 100 Cr in each of the last 3 financial years.
 14. The bidder or its consortium partner should demonstrate that they have appropriate financial capacity (in addition to personnel capacity to carry out bus procurement, project management of depot construction, safety personnel) to undertake the project as evidenced by an investment grade credit rating from any of the reputed ratings agencies as ICRA, Moody's, Fitch or S&P.

15. The bidder or its consortium partner should submit their last three Annual Reports and audited Financial Statements for the last three years (year 2013-14, year 2014-15, year 2015-16).

3. GENERAL INFORMATION

- a) The EOI DOCUMENTS can be seen in the ASRTU web site www.asrtu.org
- b) EOI initiation date is on 15.09.2016. Last date for submission of EOI documents is on 21.09.2016 @ 04.00 p.m. at ASRTU Bhawan, Plot No.4-A, PSP Block, Pocket- 14, Sector-8, Dwarka, New Delhi – 110077. Superscribe on the envelop "Expression of Interest (Eoi) for Empanelment of Bus Operators for ASRTU STU Member's."
- c) ASRTU reserves the right to cancel the EOI at anytime without assigning any reasons.
- d) Wherever efficiencies are specified certificates given by authorized third party are to be enclosed to that effect.
- e) Any correspondence should be made in the name of the Executive Director, ASRTU, New Delhi.

Proforma 'A'

Please furnish the particulars with proof.

S.No.	Particulars	
1.	Name of the Company and Its Associate/s claiming experience	
2.	Registered Address with Phone, Fax & Email id	
3.	Contact person with Name, Designation, Mobile No. & email Id details.	
4.	Year of Incorporation with Certificate details	
5.	Name, address and details of consortium if any	
6.	Experience requested in Selection criteria 2-8 above (furnish evidence)	

7.	Name of the customers	
8.	Details of qualified professionals for implementation of the solutions (furnish evidence)	
11.	Turnover of preceding 3 years, furnish Yearwise as requested in selection Criteria no 11	
12	Details of Present working smart Ticket Technologies, apps	
12.	Whether having ISO/ Six Sigma or any certificate, furnish copy	
16.	Any other additional requirement related to the above mentioned project as requested in selection criteria	
17.	Remarks if any	

The information mentioned herein above proforma is true and correct and we hereby undertake to accept all the obligations and responsibilities of Eol.

Place : Signature of authorized* Signatory with stamp

Date : Name of the authorized person of the Company

Designation: